



ANEXA 1

FIȘA DE EVALUARE GENERALĂ A STANDARDELOR UNIVERSITĂȚII

CRITERII	DESCRIPTORI	PUNCTAJE ACORDATE	REZULTATE	
I. ACTIVITATEA DE CERCETARE (70%)	1. Articole științifice publicate <i>in extenso</i> în reviste cotate <i>Web of Science</i> cu factor de impact	(60 puncte x factor de impact + 25) / număr autori	Reviste ISI cu factor de impact	Punctaj
			1. Williams C.C., Horodnic I.A. (2016). Evaluating the illegal employer practice of under-reporting employees' salaries. <i>British Journal of Industrial Relations</i> , DOI: 10.1111/bjir.12179. (2015, IF: 1.820). http://onlinelibrary.wiley.com/doi/10.1111/bjir.12179/full	67.10
			2. Williams C.C., Horodnic I.A. (2016). Evaluating the policy approaches for tackling undeclared work in the European Union. <i>Environment and Planning C: Government and Policy</i> , DOI: 10.1177/0263774X16670665. (2015, IF: 1.664). http://epc.sagepub.com/content/early/2016/09/25/0263774X16670665.abstract	62.42
			3. Williams C.C., Horodnic I.A. (2015). Explaining and tackling the shadow economy in Estonia, Latvia and Lithuania: a tax morale approach. <i>Baltic Journal of Economics</i> , Vol. 15, Issue 2, 81-98. (2015, IF: 0.190). http://www.tandfonline.com/doi/full/10.1080/1406099X.2015.1114714	18.20
			4. Williams C.C., Horodnic I.A. (2015). Evaluating the prevalence of the undeclared economy in Central and Eastern Europe: An institutional asymmetry perspective. <i>European Journal of Industrial Relations</i> , Vol. 21, Issue 4, 389-406 (2015, IF: 1.045). http://ejd.sagepub.com/content/21/4/389	43.85
			5. Horodnic I.A., Zait A. (2015). Motivation and research productivity in a university system undergoing transition. <i>Research Evaluation</i> , Vol. 24, Issue 3, 282-292 (2015, IF: 1.467). http://rev.oxfordjournals.org/content/early/2015/04/30/reseval.rvv010.abstract	56.51
			6. Apetrei A., Kureshi N.I., Horodnic I.A. (2015). When culture shapes international business. <i>Journal of Business Research</i> , Vol. 68, Issue 7, 1519-1521. (2015, IF: 2.129). http://www.sciencedirect.com/science/article/pii/S0148296315000582	50.91
			7. Williams C.C., Horodnic I.A. (2015). Rethinking the marginalisation thesis: An	40.49



			evaluation of the socio-spatial variations in undeclared work in the European Union. <i>Employee Relations</i> , Vol. 37, Issue 1, 48 – 65. (2015, IF: 0.933). http://www.emeraldinsight.com/doi/abs/10.1108/ER-06-2014-0074	
		8.	Williams C.C., Horodnic I.A. (2015). Explaining the Prevalence of Illegitimate Wage Practices in Southern Europe: An Institutional Analysis. <i>South European Society and Politics</i> , Vol 20, Issue 2, 203-221. (2015, IF: 1.241). http://www.tandfonline.com/doi/abs/10.1080/13608746.2015.1013518	49.73
		9.	Williams C.C., Horodnic I.A. (2015). Explaining and tackling envelope wages in the Baltic Sea region: an institutional perspective. <i>Baltic Journal of Management</i> , Vol. 10, Issue 3, 295-312. (2015, IF: 0.457). http://www.emeraldinsight.com/doi/abs/10.1108/BJM-10-2014-0153?journalCode=bjm	26.21
		10.	Williams C.C., Horodnic I.A., Windebank J. (2015). Explaining participation in the informal economy: An institutional incongruence perspective. <i>International Sociology</i> , Vol. 30, Issue 3, 294-313. (2015, IF: 0.621). http://iss.sagepub.com/content/30/3/294.abstract	20.75
		11.	Williams C.C., Horodnic I.A. (2015). Marginalisation and participation in the informal economy in Central and Eastern European nations. <i>Post-Communist Economies</i> , Vol. 27, Issue 2, 153-169. (2015, IF: 0.548). http://www.tandfonline.com/doi/full/10.1080/14631377.2015.1026686	28.94
		12.	Williams C.C., Horodnic I.A. (2015). Tackling the informal economy in South East Europe: an institutional approach. <i>Southeast European and Black Sea Studies</i> , Vol. 15, Issue 4, 519-539. (2015, IF: 0.316). http://www.tandfonline.com/doi/abs/10.1080/14683857.2015.1056980?journalCode=fbss20	21.98
		13.	Williams C.C., Horodnic I.A. (2015). Are marginalised populations more likely to engage in undeclared work in the Nordic countries?, <i>Sociological Research Online</i> , Vol. 20, Issue, 3, DOI: 10.5153/sro.3719 (2015, IF: 0.652). http://www.sagepub.com/journals/Journal200794#tabview=title http://www.socresonline.org.uk/20/3/11.html	32.06
		TOTAL		519.15



2. Articole științifice publicate <i>in extenso</i> în reviste indexate <i>Web of Science</i> fără factor de impact	20 puncte / număr autori	<table><tr><th colspan="2">Reviste ISI fara factor de impact</th><th>Punctaj</th></tr><tr><td>1.</td><td>Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i>, Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105</td><td>10.00</td></tr><tr><td>2.</td><td>Williams C.C., Horodnic I.A., Horodnic A.V. (2016). Who is making informal payments for public healthcare in East-Central Europe? An evaluation of socio-economic and spatial variations. <i>Eastern Journal of European Studies</i>, Vol. 7, Issue 1, 49-61. http://ejes.uaic.ro/articles/EJES2016_0701_WIL.pdf</td><td>6.67</td></tr><tr><td>3.</td><td>Williams C.C., Horodnic I.A. (2016). Cross-country variations in the participation of small businesses in the informal economy: an institutional asymmetry explanation. <i>Journal of Small Business and Enterprise Development</i>, Vol. 23, Issue 1, 3-24. http://www.emeraldinsight.com/doi/abs/10.1108/JSBED-02-2015-0021</td><td>10.00</td></tr><tr><td>4.</td><td>Williams C.C., Horodnic I.A. (2016). An institutional theory of the informal economy: some lessons from the United Kingdom. <i>International Journal of Social Economics</i>, Vol. 43, Issue 7, 722-738. http://www.emeraldinsight.com/doi/abs/10.1108/IJSE-12-2014-0256?journalCode=ijse</td><td>10.00</td></tr><tr><td>5.</td><td>Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i>, Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105</td><td>10.00</td></tr><tr><td>6.</td><td>Williams C.C., Horodnic I.A. (2016). Tackling the undeclared economy in the European Union: an evaluation of the tax morale approach. <i>Industrial Relations Journal</i>, Vol. 47, Issue 4, 322-340. http://onlinelibrary.wiley.com/doi/10.1111/irj.12142/abstract</td><td>10.00</td></tr><tr><td>7.</td><td>Williams C.C., Horodnic I.A., Burkinshaw L. (2016). Evaluating competing public policy approaches towards the informal economy: some lessons from the United Kingdom. <i>International Journal of Public Sector Management</i>, Vol. 29, Issue 4, 365-380. http://www.emeraldinsight.com/doi/abs/10.1108/IJPSM-01-2016-0005</td><td>6.67</td></tr></table>	Reviste ISI fara factor de impact		Punctaj	1.	Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i> , Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105	10.00	2.	Williams C.C., Horodnic I.A., Horodnic A.V. (2016). Who is making informal payments for public healthcare in East-Central Europe? An evaluation of socio-economic and spatial variations. <i>Eastern Journal of European Studies</i> , Vol. 7, Issue 1, 49-61. http://ejes.uaic.ro/articles/EJES2016_0701_WIL.pdf	6.67	3.	Williams C.C., Horodnic I.A. (2016). Cross-country variations in the participation of small businesses in the informal economy: an institutional asymmetry explanation. <i>Journal of Small Business and Enterprise Development</i> , Vol. 23, Issue 1, 3-24. http://www.emeraldinsight.com/doi/abs/10.1108/JSBED-02-2015-0021	10.00	4.	Williams C.C., Horodnic I.A. (2016). An institutional theory of the informal economy: some lessons from the United Kingdom. <i>International Journal of Social Economics</i> , Vol. 43, Issue 7, 722-738. http://www.emeraldinsight.com/doi/abs/10.1108/IJSE-12-2014-0256?journalCode=ijse	10.00	5.	Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i> , Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105	10.00	6.	Williams C.C., Horodnic I.A. (2016). Tackling the undeclared economy in the European Union: an evaluation of the tax morale approach. <i>Industrial Relations Journal</i> , Vol. 47, Issue 4, 322-340. http://onlinelibrary.wiley.com/doi/10.1111/irj.12142/abstract	10.00	7.	Williams C.C., Horodnic I.A., Burkinshaw L. (2016). Evaluating competing public policy approaches towards the informal economy: some lessons from the United Kingdom. <i>International Journal of Public Sector Management</i> , Vol. 29, Issue 4, 365-380. http://www.emeraldinsight.com/doi/abs/10.1108/IJPSM-01-2016-0005	6.67
		Reviste ISI fara factor de impact		Punctaj																						
		1.	Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i> , Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105	10.00																						
		2.	Williams C.C., Horodnic I.A., Horodnic A.V. (2016). Who is making informal payments for public healthcare in East-Central Europe? An evaluation of socio-economic and spatial variations. <i>Eastern Journal of European Studies</i> , Vol. 7, Issue 1, 49-61. http://ejes.uaic.ro/articles/EJES2016_0701_WIL.pdf	6.67																						
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		5.	Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating the participation of the formally employed in the shadow economy in the European Union. <i>Journal of Economic Studies</i> , Vol. 43, Issue 3, 400-417. http://www.emeraldinsight.com/doi/abs/10.1108/JES-06-2014-0105	10.00																						
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			<div>8. Williams C.C., Horodnic I.A., Windebank J. (2015). Evaluating the Prevalence and Distribution of Envelope Wages in the European Union: Lessons from a 2013 Eurobarometer Survey. <i>Journal of Contemporary European Research</i>, Vol. 11, Issue 2, 179-195. http://www.jcer.net/index.php/jcer/article/view/664</div> <div>9. Williams C.C., Horodnic I.A. (2015). Self-employment, the informal economy and the marginalisation thesis: Some evidence from the European Union. <i>International Journal of Entrepreneurial Behavior & Research</i>, Vol. 21, Issue 2, 224-242. http://www.emeraldinsight.com/doi/abs/10.1108/IJEBR-10-2014-0184</div> <div>TOTAL</div> <div>80.01</div>	
3. Articole științifice publicate in extenso în reviste indexate BDI	15 puncte / număr autori		<div>BDI</div> <div>Punctaj</div> <div>1. Williams C.C., Horodnic I.A. (2016). Beyond the marginalization thesis: evaluating participation in informal sector entrepreneurship. <i>International Journal of Entrepreneurship and Small Business</i>, Vol. 28, Issue 2-3, 234-254. http://www.inderscienceonline.com/doi/abs/10.1504/IJESB.2016.076635</div> <div>2. Windebank J., Horodnic I.A. (2016). Explaining participation in informal employment: a social contract perspective. <i>International Journal of Entrepreneurship and Small Business</i>, Vol. 28, Issue 2-3, 178-194. http://www.inderscienceonline.com/doi/abs/10.1504/IJESB.2016.076636</div> <div>3. Williams C.C., Horodnic I.A. (2016). Evaluating the participation of marginalized populations in undeclared work in the Baltic countries. <i>Journal of Contemporary European Studies</i>, http://dx.doi.org/10.1080/14782804.2016.1228524. http://www.tandfonline.com/doi/abs/10.1080/14782804.2016.1228524?journalCode=cjea20</div> <div>4. Horodnic I.A., Williams C.C. (2016). An evaluation of the shadow economy in Baltic states: a tax morale perspective. <i>International Journal of Entrepreneurship and Small Business</i>, Vol. 28, Issue 2-3, 339-358. http://www.inderscienceonline.com/doi/abs/10.1504/IJESB.2016.076638</div> <div>5. Williams C.C., Horodnic I.A. (2016). Evaluating the Multifarious Motives for Acquiring Goods and Services from the Informal Sector in Central and Eastern Europe. <i>Journal of Contemporary Central and Eastern Europe</i>. http://www.tandfonline.com/doi/abs/10.1080/0965156X.2016.1259915?journalCod</div> <div>7.50</div> <div>7.50</div> <div>7.50</div> <div>7.50</div> <div>7.50</div>	



			e=cdeb20	
			6. Horodnic I.A. (2015). Academic performance of professors in economic field. Comparative study by Romania regions. <i>International Journal of Communication Research</i> . Vol 5, Issue 2, 122-127. http://www.ijcr.eu/index.php?link=articole&anul=2015&nr=2&vol=5#a10	15.00
			7. Williams C.C., Horodnic I.A. (2015). Who participates in the undeclared economy in South-Eastern Europe? An evaluation of the marginalization thesis. <i>South Eastern Europe Journal of Economics</i> , Vol. 13, Issue 2, 157-175. http://www.asecu.gr/Seeje/issue25/issue25-williams-horodnic.pdf	7.50
			8. Williams C.C., Horodnic I.A. (2015). Explaining the prevalence of the informal economy in the Baltics: an institutional asymmetry perspective. <i>European Spatial Research and Policy</i> , Vol. 22, Issue 2, 127-145. https://www.degruyter.com/view/j/esrp.2015.22.issue-2/esrp-2015-0029/esrp-2015-0029.xml?rskey=Cc3jvk&result=1	7.50
			9. Horodnic I.A. (2015). Academic Performance: Measurement Methods Used In Socio - Economic Sciences. <i>The yearbook of the "Gh. Zane" Institute of Economic Researches</i> , Vol 23, Issue 1, 5-17. https://ideas.repec.org/a/zan/ygzier/v23y2014i1p5-17.html	15.00
			10. Ursachi (Horodnic) Ioana Alexandra. (2012). A pilot study on motivation in academic research. Testing validity and reliability of the instrument, <i>Ovidius University Annals, Economic Sciences Series</i> , Vol. XII, Issue 1, 1236-1238. http://stec.univ-ovidius.ro/html/anale/ENG/cuprins%20rezumate/rezumat2012p1.pdf	15.00
			11. Ursachi (Horodnic) Ioana Alexandra, Ursachi George Marian. (2011). Motivation in Academic Research as an Important Factor in Increasing International Visibility, <i>Ovidius University Annals, Economic Sciences Series</i> , Vol. XI, Issue 1, 2229-2235. https://ideas.repec.org/a/ovi/oviste/v11y2011i1p2229-2235.html	7.50
			12. Ursachi George Marian, Ursachi (Horodnic) Ioana Alexandra. (2011). Influence Factors on the Value of Reliability Estimators in Marketing Research, <i>Ovidius University Annals, Economic Sciences Series</i> , Vol. XI, Issue 1, 2223-2228. https://ideas.repec.org/a/ovi/oviste/v11y2011i1p2223-2228.html	7.50
			13. Ursachi (Horodnic) Ioana Alexandra. (2011). Studying motivation and productivity in academic research. A methodological proposal, <i>Ovidius University Annals</i> ,	15.00



			<p><i>Economic Sciences Series</i>, Vol. XI, Issue 2, 1311-1316. https://ideas.repec.org/a/ovi/oviste/vxiy2011i9p1311-1316.html</p>	
			TOTAL	127.50
	4. Articole științifice publicate <i>in extenso</i> în volumele conferințelor	indexate ISI: 30 puncte / număr autori	<p>1. Ursachi G., Horodnic I.A., Zait A. How Reliable are Measurement Scales? External Factors with Indirect Influence on Reliability Estimators. <i>Globalization and Higher Education in Economics and Business Administration – GEBA 2013</i>, ISI Conference Proceedings. http://www.feaa.uaic.ro/geba/programme.pdf http://www.sciencedirect.com/science/article/pii/S2212567115001239</p>	<p>Punctaj</p> <p>10.00</p>
			TOTAL	10.00
		indexate în BDI: 15 puncte / număr autori	-	
		alte categorii: 5 puncte / număr autori	<p>1. Horodnic I.A., Zait A. (2013). Analysing the motivation – productivity relationship in order to increase the visibility of research: Romanian case. <i>The 2nd Global Innovation and Knowledge Academy (GIKA)</i>, University of Valencia, Spain, ISBN: 978-84-616-0275-9, electronic volume, 10 p. http://www.gika-academy.com/gika-2013-valencia/</p> <p>2. Ursachi (Horodnic) I.A. (2011). Relatia individualism, promovare de marketing si reprezentativitatea esantionului, <i>European Union, Global Governance and Sustainable Development</i>, Centrul de Studii Europene, Editura Universitatii Alexandru Ioan Cuza, Iași, 978-973-703-552-3, 432-439. http://www.editura.uaic.ro/fisa-carte.php?id_d=d03&id_c=963</p> <p>3. Iosub D., Ursachi I., Zait A. (2010). Speaking 'Researchish' after the Crisis - The Need for a Common Language in Socio-Economic Researches, <i>La crise mondiale</i></p>	<p>Punctaj</p> <p>2.50</p> <p>5.00</p> <p>1.67</p>



			<p><i>et les perspectives de reprise dans l'Union Européenne</i>, Université d'Economie de Prague, Cehia, 978-80-245-1684-4, 195-203. http://dx.doi.org/10.2139/ssrn.1760648</p> <p>4. Ursachi cas. Horodnic I.A. (2010). Bariere în dezvoltarea IMM-urilor din Estul Europei pe fondul actualei crize economice. Testul de supraviețuire, <i>Politici europene privind dezvoltarea mediului de afaceri</i>, Centrul de Studii Europene, Editura Universitatii Alexandru Ioan Cuza, Iași, 978-973-703-512-7, 357-366. http://www.editura.uaic.ro/fisa-carte.php?id_d=d03&id_c=850</p> <p>5. Ursachi (Horodnic) I.A., Ursachi G. (2010). Productivitatea Academică: factori de influență și metode de măsurare, <i>Mediul antreprenorial european: prezent și perspective</i>, Editura PIM, Iași, ISBN: 978-606-13-0389-2, 472-481. http://evenimente.bxb.ro/mediul-antreprenorial-european-prezent-si-perspective/</p> <p>6. Ursachi G., Ursachi (Horodnic) I.A. (2010). Consistența internă a unui instrument. O decizie dificilă, <i>Mediul antreprenorial european: prezent și perspective</i>, Editura PIM, Iași, ISBN: 978-606-13-0389-2, 482 – 489. http://evenimente.bxb.ro/mediul-antreprenorial-european-prezent-si-perspective/</p> <p>7. Ursachi (Horodnic) I.A., Botnarenco A. (2009). Marketing viral. Consumatori activi vs. consumatori pasivi. <i>International Conference of Business Communication for Students SECAAB</i>, 4th edition, Universitattea Babes-Bolyai, Cluj, volum electronic, 1-15. http://tbs.ubbcluj.ro/conferinte-internationale/</p> <p>8. Ursachi I.A. (2008). Cercetarea în marketing pe Internet. <i>Conferința Română de Marketing - COROMAR</i>, ediția a II-a, Timișoara, volum electronic. https://www.roportal.ro/evenimente/despre/conferinta_romana_de_marketing_editia_a_ii_a/</p> <table><tr><td>TOTAL</td><td>26.67</td></tr></table>	TOTAL	26.67	5.00
TOTAL	26.67					



			<p><i>in the shadow economy in the European Union</i>, 30p. http://www.e-elgar.com/shop/cep/preview/book/isbn/9781784719883/</p>	
			<p>2. Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic (ed.) (Forthcoming) <i>The informal economy in global perspective</i>, Palgrave Macmillan; Introduction (Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic): <i>Introduction: Informal Economies as Varieties of Governance</i>, aprox. 16 p. https://www.palgrave.com/de/book/9783319409306</p>	4.00
			<p>3. Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic (ed.) (Forthcoming) <i>The informal economy in global perspective</i>, Palgrave Macmillan; chapter 7 (Williams C.C., Horodnic I.A.): <i>Explaining the Informal Economy in Post-Communist Societies: A Study of the Asymmetry Between Formal and Informal Institutions in Romania</i>, aprox. 24 p. https://www.palgrave.com/de/book/9783319409306</p>	12.00
			TOTAL	105.50
		alte edituri internaționale: 70 puncte la 100 pagini / număr autori	-	
		edituri academice naționale: 50 puncte la 100 pagini / număr autori		
			<p>1. Paduraru T., Boldureanu G. coord. (2015) <i>Inovație și performanță în societatea cunoașterii</i>, București: Editura Pro Universitaria; Horodnic I.A. (2015). <i>Analiza impactului factorilor care influențează performanța academică a profesorilor din domeniul economic</i> (capitol 3), 75-95. http://proiectidsrc.acadiasi.ro/wp-content/uploads/2015/12/17.-Paduraru-Boldureanu-Inovatie-si-performanta.pdf</p>	10.00
			TOTAL	10.00
		alte edituri naționale: 20 puncte	-	



		la 100 pagini / număr autori							
	6. Cărți științifice traduse și publicate în edituri din străinătate	100 puncte la 100 pagini / număr autori	-						
	7. Coordonarea și editarea de volume, traduceri și antologii	edituri academice internaționale: 60 puncte / număr autori	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic (ed.) (Forthcoming) The informal economy in global perspective, Palgrave Macmillan, 318 pag. https://www.palgrave.com/de/book/9783319409306</td><td>15</td></tr><tr><td>TOTAL</td><td>15.00</td></tr></table>		Punctaj	1. Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic (ed.) (Forthcoming) The informal economy in global perspective, Palgrave Macmillan, 318 pag. https://www.palgrave.com/de/book/9783319409306	15	TOTAL	15.00
	Punctaj								
1. Abel Polese, Colin Williams, Ioana A. Horodnic, Pedrag Bejakovic (ed.) (Forthcoming) The informal economy in global perspective, Palgrave Macmillan, 318 pag. https://www.palgrave.com/de/book/9783319409306	15								
TOTAL	15.00								
		alte edituri internaționale: 40 puncte / număr autori	-						
		edituri academice naționale: 30 puncte / număr autori	-						
		alte edituri naționale: 15 puncte / număr autori	-						
	8. Articole publicate în dicționare și enciclopedii	edituri academice internaționale: 30 puncte / număr autori	-						
		alte edituri internaționale: 20	-						



		puncte / număr autori									
		edituri academice naționale: 15 puncte / număr autori	-								
		alte edituri naționale: 5 puncte / număr autori	-								
9. Contracte de cercetare științifică în instituții academice (universități, institute ale Academiei Române, institute naționale de cercetare, institute de cercetare din străinătate, alte categorii de institute academice)	contracte internaționale – director: 100 puncte pentru fiecare 100.000 Euro	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Contract, <i>The German Academic Exchange Service or DAAD</i> – valoare 500 EUR – dovezi atasate.</td><td>0.50</td></tr><tr><td>TOTAL</td><td>0.50</td></tr></table>			Punctaj	1. Contract, <i>The German Academic Exchange Service or DAAD</i> – valoare 500 EUR – dovezi atasate.	0.50	TOTAL	0.50		
		Punctaj									
	1. Contract, <i>The German Academic Exchange Service or DAAD</i> – valoare 500 EUR – dovezi atasate.	0.50									
	TOTAL	0.50									
	contracte internaționale – membru: 100 puncte pentru fiecare 100.000 Euro / numărul membrilor echipei de cercetare	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Proiect “Service contract to support European Platform Tackling Undeclared Work”, 2016-2020, contractat de către DG Employment, Social Affairs and Inclusion, European Commission, valoare: 6 mil. EUR. (adeverință atașată).</td><td>240.00</td></tr><tr><td>2. Proiect “Out of the shadows: developing capacities and capabilities for tackling undeclared work” (GREY), 2013-2017, finanțat prin programul European Commission’s Framework 7 (FP7) Industry-Academia Partnerships Programme (IAPP), grantul numărul 611259, valoare: 1,26 mil EUR. (adeverință atașată).</td><td>90.00</td></tr><tr><td>TOTAL</td><td>330.00</td></tr></table>			Punctaj	1. Proiect “Service contract to support European Platform Tackling Undeclared Work”, 2016-2020, contractat de către DG Employment, Social Affairs and Inclusion, European Commission, valoare: 6 mil. EUR. (adeverință atașată).	240.00	2. Proiect “Out of the shadows: developing capacities and capabilities for tackling undeclared work” (GREY), 2013-2017, finanțat prin programul European Commission’s Framework 7 (FP7) Industry-Academia Partnerships Programme (IAPP), grantul numărul 611259, valoare: 1,26 mil EUR. (adeverință atașată).	90.00	TOTAL	330.00
		Punctaj									
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TOTAL	330.00										
contracte naționale – director: 50 puncte pentru fiecare 500.000 lei	<table><tr><td></td><td>Punctaj</td></tr><tr><td>3. Grant intern UAIC (2016) – 20.000 RON http://www.uaic.ro/wp-content/uploads/2015/10/Admisi-Granturi-UAIC.pdf</td><td>20.00</td></tr><tr><td>TOTAL</td><td>20.00</td></tr></table>			Punctaj	3. Grant intern UAIC (2016) – 20.000 RON http://www.uaic.ro/wp-content/uploads/2015/10/Admisi-Granturi-UAIC.pdf	20.00	TOTAL	20.00			
	Punctaj										
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TOTAL	20.00										
contracte naționale – membru: 50 puncte											



		pentru fiecare 500.000 lei / numărul membrilor echipei de cercetare	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Contract de cercetare postdoctorală, Academia Română, filiala Iași; Proiect “Inovare și dezvoltare în structurarea și reprezentarea cunoașterii prin burse doctorale și postdoctorale (IDSRC – doc postdoc)” POSDRU/159/1.5/S/133675; 15 luni/ 3700 lei/lună. http://proiectidsrc.acadiasi.ro/5-inovatie-si-performanta-in-stiintele-socio-economice/</td><td>5.55</td></tr><tr><td>2. Contract studii doctorale, Universitatea “Alexandru Ioan Cuza” din Iași, Proiect “Studii doctorale: portal spre o carieră de excelență în cercetare și societatea cunoașterii”, POSDRU/88/1.5/S/47646; 36 luni/ 1850 lei/lună. http://www.bursedoctorale.ro/index.php?page=bursieri&facultate=5</td><td>6.65</td></tr><tr><td>TOTAL</td><td>12.20</td></tr></table>		Punctaj	1. Contract de cercetare postdoctorală, Academia Română, filiala Iași; Proiect “Inovare și dezvoltare în structurarea și reprezentarea cunoașterii prin burse doctorale și postdoctorale (IDSRC – doc postdoc)” POSDRU/159/1.5/S/133675; 15 luni/ 3700 lei/lună. http://proiectidsrc.acadiasi.ro/5-inovatie-si-performanta-in-stiintele-socio-economice/	5.55	2. Contract studii doctorale, Universitatea “Alexandru Ioan Cuza” din Iași, Proiect “Studii doctorale: portal spre o carieră de excelență în cercetare și societatea cunoașterii”, POSDRU/88/1.5/S/47646; 36 luni/ 1850 lei/lună. http://www.bursedoctorale.ro/index.php?page=bursieri&facultate=5	6.65	TOTAL	12.20
	Punctaj										
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TOTAL	12.20										
10. Contracte de cercetare în mediul de afaceri și sectorul public	organizații internaționale: 100 puncte pentru fiecare 100.000 Euro	-									
	firme multinaționale: 100 puncte pentru fiecare 100.000 Euro	-									
	firme naționale: 50 puncte pentru fiecare 500.000 Euro	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Contract de servicii de consultanță în vederea elaborării unei strategii (creare servicii noi, inovative) pentru creșterea competitivității unei societăți comerciale. Valoare proiect: 225.000 lei (50.000 EUR, 1 EUR = 4.5 RON) – dovezi atasate.</td><td>5.00</td></tr><tr><td>TOTAL</td><td>5.00</td></tr></table>		Punctaj	1. Contract de servicii de consultanță în vederea elaborării unei strategii (creare servicii noi, inovative) pentru creșterea competitivității unei societăți comerciale. Valoare proiect: 225.000 lei (50.000 EUR, 1 EUR = 4.5 RON) – dovezi atasate.	5.00	TOTAL	5.00			
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TOTAL	5.00										



		organizații administrative naționale: 40 puncte pentru fiecare 500.000 Euro	-															
		alte organizații publice de nivel național: 30 puncte pentru fiecare 500.000 Euro	-															
	11. Brevete	internaționale: 100 puncte / număr de autori	-															
		naționale: 30 puncte / număr autori	-															
	12. Citări și recenzii ale lucrărilor științifice	reviste de specialitate din străinătate: (10 + 20 x factor de impact) / număr autori, pentru fiecare citare	<table><tr><th colspan="2">CITARI (fără auto-citări):</th><th>Pct.</th></tr><tr><td colspan="3">Williams C.C., Horodnic I.A. (2015). Marginalisation and participation in the informal economy in Central and Eastern European nations. <i>Post-Communist Economies</i>, Vol. 27, Issue 2, 153-169, CITAT ÎN:</td></tr><tr><td>ISI cu IF</td><td>1. Brock G. (2015). The informal economy of Rostov Oblast on the eve of the Ukrainian refugee crisis. <i>Journal of Policy Modeling</i>, Vol. 37, Issue 5, 789-803. (2015, IF: 0.986). http://www.sciencedirect.com/science/article/pii/S0161893815000861</td><td>14.86</td></tr><tr><td>SCO -PUS</td><td>2. Cichocki S. (2016). Informal work in a post-transition country: some evidence for Poland. <i>Prakseologia</i>, Vol. 158, Issue 1, 255-273. http://yadda.icm.edu.pl/yadda/element/bwmeta1.element.desklight-f1ae309e-7652-4e60-858a-a7aa93cf2e86</td><td>5</td></tr><tr><td></td><td>3. Williams C.C., Franic J. (2016). Explaining Participation in the Informal Economy in Post-Socialist Societies: A Study of the Asymmetry between Formal and Informal Institutions in Croatia. <i>Journal of Contemporary Central and Eastern Europe</i>, Vol. 24, Issue 1, 51-65. http://www.tandfonline.com/doi/abs/10.1080/0965156X.2015.1118817</td><td>5</td></tr></table>	CITARI (fără auto-citări):		Pct.	Williams C.C., Horodnic I.A. (2015). Marginalisation and participation in the informal economy in Central and Eastern European nations. <i>Post-Communist Economies</i> , Vol. 27, Issue 2, 153-169, CITAT ÎN:			ISI cu IF	1. Brock G. (2015). The informal economy of Rostov Oblast on the eve of the Ukrainian refugee crisis. <i>Journal of Policy Modeling</i> , Vol. 37, Issue 5, 789-803. (2015, IF: 0.986). http://www.sciencedirect.com/science/article/pii/S0161893815000861	14.86	SCO -PUS	2. Cichocki S. (2016). Informal work in a post-transition country: some evidence for Poland. <i>Prakseologia</i> , Vol. 158, Issue 1, 255-273. http://yadda.icm.edu.pl/yadda/element/bwmeta1.element.desklight-f1ae309e-7652-4e60-858a-a7aa93cf2e86	5		3. Williams C.C., Franic J. (2016). Explaining Participation in the Informal Economy in Post-Socialist Societies: A Study of the Asymmetry between Formal and Informal Institutions in Croatia. <i>Journal of Contemporary Central and Eastern Europe</i> , Vol. 24, Issue 1, 51-65. http://www.tandfonline.com/doi/abs/10.1080/0965156X.2015.1118817	5
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			Alte publicatii	5. Polak M., Mishkov L., Williams C.C., Designing Focus Groups and Experiments to Evaluate Policy Approaches and Measures for Tackling Undeclared Work (February 15, 2015). Available at SSRN: http://ssrn.com/abstract=2565389	5
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			Alte BDI	4. Williams C.C. (2015). Evaluating the variations in employment relations across developing economies: a degree of informalisation approach. <i>Journal of Economy and its Applications</i> , Vol 5, Issue 1, 1-18. http://www.degruyter.com/view/j/jea.2015.5.issue-1/issue-files/jea.2015.5.issue-1.xml	5
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				4. Williams C.C., Martinez-Perez, A. (2016). Evaluating the impacts of corruption on firm performance in developing economies: an institutional perspective. <i>International Journal of Business and Globalisation</i> , Vol. 16, Issue 4. http://www.inderscienceonline.com/doi/abs/10.1504/IJBG.2016.076845	3.33
			Alte publi catii	5. Williams C.C., Kojouharov A. (2015). <i>Evaluating policy measures to tackle undeclared work: the role of stakeholder collaboration in building trust and improving policy-making</i> . Sheffield: Sheffield University Management School, 2015. http://works.bepress.com/colin_williams/43	3.33
				6. Williams C.C., Kojouharov A. (2015) Report number: Working Paper no. 8, Affiliation: Sheffield University Management School GREY Working Paper. https://www.researchgate.net/publication/280577362_Evaluating_policy_measures_to_tackle_undeclared_work_the_role_of_stakeholder_collaboration_in_building_trust_and_improving_policy-making	3.33
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			SCO- PUS	2. Ostapenko N., Williams C.C. (2016). Determinants of entrepreneurs views on the acceptability of tax evasion and the informal economy in Slovakia and Ukraine: an institutional asymmetry approach. <i>International Journal of Entrepreneurship and Small Business</i> . http://www.inderscience.com/info/ingeneral/forthcoming.php?jcode=ijesb	5
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			Ursachi G., Horodnic I.A., Zait A. (2015). How Reliable are Measurement Scales? External Factors with Indirect Influence on Reliability Estimators. <i>Procedia Economics and Finance</i> , Vol. 20, 679-686., CITAT ÎN:		
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			SCO-PUS	1. Williams C.C., Martinez-Perez, A. (2016). Evaluating the impacts of corruption on firm performance in developing economies: an institutional perspective. <i>International Journal of Business and Globalisation</i> , Vol. 16, Issue 4. http://www.inderscienceonline.com/doi/abs/10.1504/IJBG.2016.076845	5
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			Alte publi catii	1. Cardoso M., Crespo C.F. (2016). O Impacto da Adaptação do Marketing-Mix na Imagem da Marca e na Confiança. <i>European Journal of Applied Business and Management</i> , Vol. 2, Issue 1, 117-141. http://nidisag.isag.pt/index.php/IJAM/article/view/161	3.33		
			TOTAL		307.56		
		reviste de specialitate din țară: (5 + 10 x factor de impact) / număr autori, pentru fiecare citare	CITARI (fără auto-citări):				Pct.
			Williams C.C., Horodnic I.A. (2015). Marginalisation and participation in the informal economy in Central and Eastern European nations. <i>Post-Communist Economies</i> , Vol. 27, Issue 2, 153-169, CITAT ÎN:				
			ISI cu IF	1. Savoiu G., Siminica M. (2016). Disparities, Discrepancies and Specific Concentration – Diversification Trends in the Group of Central and East European Ex-Socialist Countries. <i>Amfiteatru Economic</i> , Vol. 18, Issue 43, 503-520. (2015, IF: 0.564). http://www.amfiteatruconomic.ro/temp/Article_2538.pdf	5.32		
			Apetrei A., Kureshi N.I., Horodnic I.A. (2015). When culture shapes international business. <i>Journal of Business Research</i> , Vol. 68, Issue 7, 1519-1521, CITAT ÎN:				
			ISI cu IF	1. Paduraru T. et al. (2016). Sustainability in relationship marketing: an exploratory model for the industrial field. <i>Environmental Engineering & Management Journal</i> , Vol. 15, Issue 7, 1635-1647. (2015, IF: 1.008). http://omicron.ch.tuiasi.ro/EEMJ/issues/vol15/vol15no7.htm	5.03		
			TOTAL		10.35		
		monografii academice din străinătate: 50 puncte / număr autori, pentru fiecare citare	Williams C.C., Horodnic I.A. (2015). Evaluating the prevalence of the undeclared economy in Central and Eastern Europe: An institutional asymmetry perspective. <i>European Journal of Industrial Relations</i> . doi: 10.1177/0143831X14568835, CITAT ÎN:				
Mon. Int.	1. Williams C.C. (2016). Diagnostic Report on undeclared work in Greece. Geneva: ILO. https://works.bepress.com/colin_williams/48/		25				
	2. Quinlan M. (2015). The effects of non-standard forms of employment on worker health and safety. Geneva: ILO. https://ecampus.itcilo.org/pluginfile.php/25267/mod_page/content/35/Conditions%20of%20Work%20and%20Employment%20Series%20No.%2067.pdf		25				
Williams C.C., Horodnic I.A. (2015). Explaining the Prevalence of Illegitimate Wage Practices in Southern Europe: An Institutional Analysis. <i>South European Society and Politics</i> , DOI:10.1080/13608746.2015.1013518, CITAT ÎN:							
Mon. Int.	1. Williams C.C. (2016). Diagnostic Report on undeclared work in Greece. Geneva: ILO. https://works.bepress.com/colin_williams/48/		25				



			Williams C.C., Horodnic I.A., Windebank J. (2015). Explaining participation in the informal economy: An institutional incongruence perspective. <i>International Sociology</i> , Vol. 30, Issue 3, 294-313. CITAT ÎN:	
			Mon. Int. 1. Williams C.C. (2016). Diagnostic Report on undeclared work in Greece. Geneva: ILO. https://works.bepress.com/colin_williams/48/	16.67
			Williams C.C., Horodnic I.A. (2016). Cross-country variations in the participation of small businesses in the informal economy: an institutional asymmetry explanation. <i>Journal of Small Business and Enterprise Development</i> , Vol. 23, Issue 1, 3-24. CITAT ÎN:	
			Mon. Int. 1. Williams C.C. (2016). Diagnostic Report on undeclared work in Greece. Geneva: ILO. https://works.bepress.com/colin_williams/48/	25
			Williams C.C., Horodnic I.A. (2015). Explaining the prevalence of the informal economy in the Baltics: an institutional asymmetry perspective. <i>European Spatial Research and Policy</i> , Vol. 22, Issue 2, 127-145., CITAT ÎN:	
			Mon. Int. 1. Williams C.C. (2016). Diagnostic Report on undeclared work in Greece. Geneva: ILO. https://works.bepress.com/colin_williams/48/	25
			TOTAL	141.67
		monografii academice din țară: 25 puncte / număr autori, pentru fiecare citare	-	
	13. Lucrări susținute în calitate de invitat la manifestări științifice (conferințe, congrese, simpozioane, seminarii și ateliere de lucru)	străinătate: 25 puncte pentru fiecare activitate		
				Punctaj
			"Envelope wage arrangements among students: some lessons from Moldova and Romania" (co-author Colin C. Williams), during the "International Seminar on Interdisciplinary Research", held between 28.09.2016 and 30.09.2016 by Faculty of Economics and Business, Catholic University of Valencia, Spain	25
			Susținere lucrare ("Does the research productivity correlate with motivation?"), în cadrul <i>2nd European Journal of Political Economy Academic Writing Workshop</i> , Castasenga, Switzerland, iulie 2013	25
			Susținere Propunere de Cercetare ("The link between motivation and academic research") la Universitatea Konstanz, sub îndrumarea domnului profesor Wilfred Pohlmeier, Konstanz, Germany, ian. 2011.	25
			TOTAL	75.00



		țară: 10 puncte pentru fiecare activitate	<table><tr><td></td><td>Punctaj</td></tr><tr><td>"Undeclared work in sustainable development context: analysis of institutional asymmetry in Romania" (co-author Colin C. Williams) at the "Sustainable development workshop" hosted by the Romanian Academy, Iasi Branch, on September 26, 2015, Iasi, Romania</td><td>10</td></tr><tr><td>"The link between informal economy and institutional asymmetry: the Romanian case"(co-author Colin C. Williams) at the "Opening Conference of the New Academic Year 2014/2015 at the Doctoral School of Economics and Business Administration" hosted by the Doctoral School of Economics and Business Administration, on October 7, 2015, Iasi, Romania</td><td>10</td></tr><tr><td>TOTAL</td><td>20.00</td></tr></table>		Punctaj	"Undeclared work in sustainable development context: analysis of institutional asymmetry in Romania" (co-author Colin C. Williams) at the "Sustainable development workshop" hosted by the Romanian Academy, Iasi Branch, on September 26, 2015, Iasi, Romania	10	"The link between informal economy and institutional asymmetry: the Romanian case"(co-author Colin C. Williams) at the "Opening Conference of the New Academic Year 2014/2015 at the Doctoral School of Economics and Business Administration" hosted by the Doctoral School of Economics and Business Administration, on October 7, 2015, Iasi, Romania	10	TOTAL	20.00								
	Punctaj																		
"Undeclared work in sustainable development context: analysis of institutional asymmetry in Romania" (co-author Colin C. Williams) at the "Sustainable development workshop" hosted by the Romanian Academy, Iasi Branch, on September 26, 2015, Iasi, Romania	10																		
"The link between informal economy and institutional asymmetry: the Romanian case"(co-author Colin C. Williams) at the "Opening Conference of the New Academic Year 2014/2015 at the Doctoral School of Economics and Business Administration" hosted by the Doctoral School of Economics and Business Administration, on October 7, 2015, Iasi, Romania	10																		
TOTAL	20.00																		
14. Profesor/cercetător invitat la universități/institute de cercetare	străinătate: 25 puncte pentru fiecare activitate		<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): iulie-august. 2016.</td><td>25</td></tr><tr><td>2. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): iul. – aug. 2015.</td><td>25</td></tr><tr><td>3. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): sep. – oct. 2014.</td><td>25</td></tr><tr><td>4. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): mai 2013.</td><td>25</td></tr><tr><td>5. Konstanz University, Konstanz, Germany (Prof. Winfried Pohlmeier): oct. 2010 – feb. 2011</td><td>25</td></tr><tr><td>6. KOF at ETH Zurich, Zurich, Switzerland (Dr. Joerg Schlapfer), 2011, 2013, în vederea colaborărilor ulterioare pentru Handelsblatt ranking din anii 2013, 2014.</td><td>25</td></tr><tr><td>TOTAL</td><td>150.00</td></tr></table>		Punctaj	1. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): iulie-august. 2016.	25	2. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): iul. – aug. 2015.	25	3. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): sep. – oct. 2014.	25	4. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): mai 2013.	25	5. Konstanz University, Konstanz, Germany (Prof. Winfried Pohlmeier): oct. 2010 – feb. 2011	25	6. KOF at ETH Zurich, Zurich, Switzerland (Dr. Joerg Schlapfer), 2011, 2013, în vederea colaborărilor ulterioare pentru Handelsblatt ranking din anii 2013, 2014.	25	TOTAL	150.00
	Punctaj																		
1. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): iulie-august. 2016.	25																		
2. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): iul. – aug. 2015.	25																		
3. Sheffield University, Sheffield, United Kingdom (Prof. Colin C. Williams): sep. – oct. 2014.	25																		
4. Konstanz University, Konstanz, Germany (Prof. Heinrich Ursprung): mai 2013.	25																		
5. Konstanz University, Konstanz, Germany (Prof. Winfried Pohlmeier): oct. 2010 – feb. 2011	25																		
6. KOF at ETH Zurich, Zurich, Switzerland (Dr. Joerg Schlapfer), 2011, 2013, în vederea colaborărilor ulterioare pentru Handelsblatt ranking din anii 2013, 2014.	25																		
TOTAL	150.00																		
	țară: 10 puncte pentru fiecare activitate	-																	



	15. Editor/Membru în Editorial Board & Advisory Board	reviste cotate <i>Web of Science</i> : editor, 30 puncte pentru fiecare revistă; membru, 20 puncte pentru fiecare revistă	-								
	reviste internaționale și alte reviste ale Universității: editor, 15 puncte pentru fiecare revistă; membru, 10 puncte pentru fiecare revistă	<table><tr><td></td><td>Punctaj</td></tr><tr><td>Journal of Strategy and Performance Management (Islamabad, Pakistan) http://jspm.firstpromethean.com/Editorial-Board.php</td><td>10</td></tr><tr><td>TOTAL</td><td>10.00</td></tr></table>		Punctaj	Journal of Strategy and Performance Management (Islamabad, Pakistan) http://jspm.firstpromethean.com/Editorial-Board.php	10	TOTAL	10.00			
	Punctaj										
Journal of Strategy and Performance Management (Islamabad, Pakistan) http://jspm.firstpromethean.com/Editorial-Board.php	10										
TOTAL	10.00										
	16. Premii internaționale obținute printr-un proces de selecție	100 puncte / categorie / număr persoane	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Participation at the Marie Curie IAPP Summer School for Shadow Economies in Europe and Beyond: Debating the Causes and Impacts of the Informal Economies, held in Sofia, Bulgaria, from 2 to 4 September 2016 and winning the awareness campaign design.</td><td>20</td></tr><tr><td>2. Premiul I la Sesiunea Internațională de Comunicări Științifice SECAAB 2009 secțiunea Marketing, Cluj-Napoca, 15 - 17 mai 2009, pentru lucrarea „Marketing viral. Consumatori activi vs. consumatori pasivi” (coautor Botnarenco Ana).</td><td>50</td></tr><tr><td>TOTAL</td><td>70.00</td></tr></table>		Punctaj	1. Participation at the Marie Curie IAPP Summer School for Shadow Economies in Europe and Beyond: Debating the Causes and Impacts of the Informal Economies, held in Sofia, Bulgaria, from 2 to 4 September 2016 and winning the awareness campaign design.	20	2. Premiul I la Sesiunea Internațională de Comunicări Științifice SECAAB 2009 secțiunea Marketing, Cluj-Napoca, 15 - 17 mai 2009, pentru lucrarea „Marketing viral. Consumatori activi vs. consumatori pasivi” (coautor Botnarenco Ana).	50	TOTAL	70.00
	Punctaj										
1. Participation at the Marie Curie IAPP Summer School for Shadow Economies in Europe and Beyond: Debating the Causes and Impacts of the Informal Economies, held in Sofia, Bulgaria, from 2 to 4 September 2016 and winning the awareness campaign design.	20										
2. Premiul I la Sesiunea Internațională de Comunicări Științifice SECAAB 2009 secțiunea Marketing, Cluj-Napoca, 15 - 17 mai 2009, pentru lucrarea „Marketing viral. Consumatori activi vs. consumatori pasivi” (coautor Botnarenco Ana).	50										
TOTAL	70.00										
	17. Premii ale Academiei Române	50 puncte / categorie / număr persoane	-								



	18. Alte premii naționale ale instituțiilor culturale	20 puncte / categorie / număr persoane	<table><tr><th>Alte premii naționale</th><th>Punctaj</th></tr><tr><td>Academia Română, Filiala Iași, Premiu acordat la concursul de lucrări științifice organizat în cadrul proiectului „PECAFROM – Promovarea egalității de șanse în cariera universitară și academică pentru femeile din România” POSDRU/144.6.3/S/127928, pentru lucrarea <i>Motivation and research productivity in a university system undergoing transition</i> http://proiectpecafrom.acadiasi.ro/wp-content/uploads/2015/11/Rezultate-finale-concurs-lucrari-stiintifice-Comisia-II.pdf</td><td>20</td></tr><tr><td>Premierea rezultatelor cercetării – UEFISCDI - articolul (2015) When culture shapes international business. Journal of Business Research, Vol. 68, Issue 7, 1519-1521.</td><td>10</td></tr><tr><td>Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining the Prevalence of Illegitimate Wage Practices in Southern Europe: An Institutional Analysis. South European Society and Politics, Vol 20, Issue 2, 203-221.</td><td>20</td></tr><tr><td>Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining participation in the informal economy: An institutional incongruence perspective. International Sociology, Vol. 30, Issue 3, 294-313.</td><td>20</td></tr><tr><td>Premierea rezultatelor cercetării – UEFISCDI – (2015) ‘Motivation and productivity in a university research system undergoing transition’, Research Evaluation, Oxford University Press , Vol. 24, Issue 3, 389-406.</td><td>10</td></tr><tr><td>Premierea rezultatelor cercetării – UEFISCDI – (2015) ‘Evaluating the prevalence of the undeclared economy in Central and Eastern Europe: An institutional asymmetry perspective’, European Journal of Industrial Relations, Vol. 21, Issue 4, 282-292.</td><td>20</td></tr><tr><td>http://uefiscdi.gov.ro/userfiles/file/PREMIERE_ARTICOLE/ARTICOLE%202015/REZULTATE/Rezultate%20evaluare_lista%202_ACTUALIZATA_18_12_2015.pdf http://uefiscdi.gov.ro/userfiles/file/PNCIDI%20III/P1_Resurse%20Umane/PRECISI_2016/PROCES%20EVALUARE/PRECISI_Rezultate%20eligibilitate_lista%201_25_08_2016.pdf</td><td></td></tr><tr><td>Premiul I la Sesiunea de Comunicări Științifice Studențești – „Coordonate ale Dezvoltării Economico-Sociale a României în context European”, Universitatea “Alexandru Ioan Cuza” din Iași, 7-9 mai 2009, Iași, România, pentru lucrarea „Strategii de marketing pentru agențiile de turism” (coautor Botnarenco Ana).</td><td>10</td></tr></table>	Alte premii naționale	Punctaj	Academia Română, Filiala Iași, Premiu acordat la concursul de lucrări științifice organizat în cadrul proiectului „PECAFROM – Promovarea egalității de șanse în cariera universitară și academică pentru femeile din România” POSDRU/144.6.3/S/127928, pentru lucrarea <i>Motivation and research productivity in a university system undergoing transition</i> http://proiectpecafrom.acadiasi.ro/wp-content/uploads/2015/11/Rezultate-finale-concurs-lucrari-stiintifice-Comisia-II.pdf	20	Premierea rezultatelor cercetării – UEFISCDI - articolul (2015) When culture shapes international business. Journal of Business Research, Vol. 68, Issue 7, 1519-1521.	10	Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining the Prevalence of Illegitimate Wage Practices in Southern Europe: An Institutional Analysis. South European Society and Politics, Vol 20, Issue 2, 203-221.	20	Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining participation in the informal economy: An institutional incongruence perspective. International Sociology, Vol. 30, Issue 3, 294-313.	20	Premierea rezultatelor cercetării – UEFISCDI – (2015) ‘Motivation and productivity in a university research system undergoing transition’, Research Evaluation, Oxford University Press , Vol. 24, Issue 3, 389-406.	10	Premierea rezultatelor cercetării – UEFISCDI – (2015) ‘Evaluating the prevalence of the undeclared economy in Central and Eastern Europe: An institutional asymmetry perspective’, European Journal of Industrial Relations, Vol. 21, Issue 4, 282-292.	20	http://uefiscdi.gov.ro/userfiles/file/PREMIERE_ARTICOLE/ARTICOLE%202015/REZULTATE/Rezultate%20evaluare_lista%202_ACTUALIZATA_18_12_2015.pdf http://uefiscdi.gov.ro/userfiles/file/PNCIDI%20III/P1_Resurse%20Umane/PRECISI_2016/PROCES%20EVALUARE/PRECISI_Rezultate%20eligibilitate_lista%201_25_08_2016.pdf		Premiul I la Sesiunea de Comunicări Științifice Studențești – „Coordonate ale Dezvoltării Economico-Sociale a României în context European”, Universitatea “Alexandru Ioan Cuza” din Iași, 7-9 mai 2009, Iași, România, pentru lucrarea „Strategii de marketing pentru agențiile de turism” (coautor Botnarenco Ana).	10
Alte premii naționale	Punctaj																				
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Premierea rezultatelor cercetării – UEFISCDI - articolul (2015) When culture shapes international business. Journal of Business Research, Vol. 68, Issue 7, 1519-1521.	10																				
Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining the Prevalence of Illegitimate Wage Practices in Southern Europe: An Institutional Analysis. South European Society and Politics, Vol 20, Issue 2, 203-221.	20																				
Premierea rezultatelor cercetării – UEFISCDI – articolul (2015). Explaining participation in the informal economy: An institutional incongruence perspective. International Sociology, Vol. 30, Issue 3, 294-313.	20																				
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Premierea rezultatelor cercetării – UEFISCDI – (2015) ‘Evaluating the prevalence of the undeclared economy in Central and Eastern Europe: An institutional asymmetry perspective’, European Journal of Industrial Relations, Vol. 21, Issue 4, 282-292.	20																				
http://uefiscdi.gov.ro/userfiles/file/PREMIERE_ARTICOLE/ARTICOLE%202015/REZULTATE/Rezultate%20evaluare_lista%202_ACTUALIZATA_18_12_2015.pdf http://uefiscdi.gov.ro/userfiles/file/PNCIDI%20III/P1_Resurse%20Umane/PRECISI_2016/PROCES%20EVALUARE/PRECISI_Rezultate%20eligibilitate_lista%201_25_08_2016.pdf																					
Premiul I la Sesiunea de Comunicări Științifice Studențești – „Coordonate ale Dezvoltării Economico-Sociale a României în context European”, Universitatea “Alexandru Ioan Cuza” din Iași, 7-9 mai 2009, Iași, România, pentru lucrarea „Strategii de marketing pentru agențiile de turism” (coautor Botnarenco Ana).	10																				



			Marele premiu la faza națională a Olimpiadei Studenților Economiști (Asociația Facultăților de Economie din România), Secțiunea Administrarea Afacerilor, Universitatea Babes-Bolyai, Cluj-Napoca, 20 - 22 noiembrie 2008, pentru lucrarea „Aprecierea calității și eficienței serviciilor de cazare în turism – atribute și coeficienți de importanță” (coautor Botnarenco Ana).	10		
			TOTAL	120.00		
	19. Participări la manifestări științifice	internaționale: președinte comitet organizare/consiliu științific, 25 puncte pentru fiecare activitate; membru comitet organizare/consiliu științific, 15 puncte pentru fiecare activitate; moderator de panel, 15 puncte pentru fiecare activitate; raportor pe secțiuni/paneluri, 10 puncte pentru fiecare activitate	-			
		naționale: președinte comitet organizare/consiliu științific, 15 puncte pentru fiecare activitate; membru				
			<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Membru comitet de organizare: seminar științific (workshop) Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.</td><td>5</td></tr></table>		Punctaj	1. Membru comitet de organizare: seminar științific (workshop) Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.
	Punctaj					
1. Membru comitet de organizare: seminar științific (workshop) Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.	5					



		comitet organizare/consiliu științific, 5 puncte pentru fiecare activitate; moderator de panel, 5 puncte pentru fiecare activitate; raportor pe secțiuni/paneluri, 2 puncte pentru fiecare activitate	<table><tr><td>2. Membru comitet de organizare: seminar științific “Perspective actuale în cercetarea economică”, Universitatea “Alexandru Ioan Cuza” din Iași, Școala Doctorală de Economie, 26-27 nov. 2009, Iași, România.</td><td>5</td></tr><tr><td>TOTAL</td><td>10.00</td></tr></table>	2. Membru comitet de organizare: seminar științific “Perspective actuale în cercetarea economică”, Universitatea “Alexandru Ioan Cuza” din Iași, Școala Doctorală de Economie, 26-27 nov. 2009, Iași, România.	5	TOTAL	10.00		
2. Membru comitet de organizare: seminar științific “Perspective actuale în cercetarea economică”, Universitatea “Alexandru Ioan Cuza” din Iași, Școala Doctorală de Economie, 26-27 nov. 2009, Iași, România.	5								
TOTAL	10.00								
TOTAL ACTIVITATE DE CERCETARE = 2096.61									
II. ACTIVITATEA DIDACTICĂ (30%)	1. Tratatate și manuale universitare	30 puncte la 100 pagini / număr de autori	-						
	2. Proiecte didactice (înființare/dotare laboratoare licență, master, săli workshop, biblioteci proprii facultăților, departamentelor, laboratoarelor și grupurilor de cercetare)	40 puncte pentru fiecare activitate	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Grup de cercetare - seminar științific (workshop) - Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.</td><td>40</td></tr><tr><td>TOTAL</td><td>40.00</td></tr></table>		Punctaj	1. Grup de cercetare - seminar științific (workshop) - Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.	40	TOTAL	40.00
	Punctaj								
1. Grup de cercetare - seminar științific (workshop) - Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.	40								
TOTAL	40.00								
	3. Materiale suport curs, seminar, lucrări practice și	10 puncte pentru fiecare activitate	<table><tr><td></td><td>Punctaj</td></tr><tr><td>1. Material suport pentru seminar</td><td>100</td></tr></table>		Punctaj	1. Material suport pentru seminar	100		
	Punctaj								
1. Material suport pentru seminar	100								



	programe analitice detaliate		Discipline (10): Business Research Methods, Marketing Operațional și Strategic, Managementul Achizițiilor, Tehnici Promoționale, Marketing Turistic, Relații Publice, Marketing, Social Empirical Research, Marketing Direct, Comportamentul Consumatorului.	
			2. Material suport pentru curs Discipline (5): Distribuție, Managementul Achizițiilor, Tehnici Promoționale, Marketing Turistic, Academic Writing and Publishing.	50
			3. Materiale suport pentru seminarul (workshop) Student Research Group (SRG), Universitatea “Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, nov. 2009 – ian. 2010, Iași, România.	10
			4. Materiale suport pentru cursul „Management, Marketing și PR”, noiembrie 2011, desfășurat la Camera de Comerț și Industrie din Botoșani, în cadrul proiectului „Dezvoltare antreprenorială și relaționare în mediul de afaceri” (adresat oamenilor de afaceri).	10
			TOTAL	170.00
	4. Organizare de aplicații și practică de specialitate	5 puncte pentru fiecare activitate	-	
TOTAL ACTIVITATE DIDACTICĂ = 210.00				
I. ACTIVITATEA DE CERCETARE: TOTAL = 2096.61 pct.				
II. ACTIVITATEA DIDACTICĂ: TOTAL = 210.00 pct.				
TOTAL = 0.7 * 2096.61 + 0.3 * 210.00 = 1530.63 pct.				

Data:
05.12.2016

Semnătura:
Horodnic Ioana Alexandra