

Candidat: IOANA GUTU

Concurs pentru ocuparea postului poziția 76, de Asistent

Instituția de învățământ superior: *Universitatea „Alexandru Ioan Cuza” din Iași*

Facultatea: *Facultatea de Economie și Administrarea Afacerilor*

Departamentul: **Management, Marketing și Administrarea Afacerilor**

Disciplinele: **Management, Managementul Resurselor Umane**

Domeniul: **Management**

Post anunțat în Monitorul Oficial nr. 1467, partea a III-a, și publicat în data de 24 noiembrie 2017

## LISTĂ DE LUCRĂRI

### **a) Listacelor maximum 10 lucrări considerate a fi cele mai relevante:**

1. Ioana Gutu, *The Regulatory Framework for the European Mechanism for Funding States at Crisis*, in volumul ISI Proceedings al conferinței Roman, A. și Anton, S. G. (ed), „Monetary, Banking and Financial Issues in Central and Eastern EU Member Countries: Can Central and Eastern EU members Overcome the Current Economic Crisis?”, Iași, România, 10-12 Aprilie 2014, Ed. Universității „Alexandru Ioan Cuza”, Iași, Vol. II, 2014, p. 157-167, ISBN: 978-606-714-021-7.

2. Ioana Gutu, „EU and US, Reaching an Agreement over TTIP?”, *WLC 2016. Logos Universality Mentality Education Novelty 2016*, eISSN: 2357-1330, p. 448-455. (indexat Web Of Science) Disponibil online la <http://dx.doi.org/10.15405/epsbs.2016.09.58>

3. Ioana Gutu, „The Acquis Communautaire within TTIP – The Case of Romania”, CES Working Papers – Volume VII, Issue 3, p. 718-727 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich's Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2015\\_VII3\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2015_VII3_GUT.pdf)

4. Ioana Gutu, „The TPP and TTIP Trade Agreements: The International Negotiation Process”, CES Working Papers – Volume VIII, Issue 1, p. 81-92 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich's Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2016\\_VIII1\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2016_VIII1_GUT.pdf)

5. Ioana Gutu, „The Transatlantic Blue Diplomacy”, CES Working Papers – Volume VIII, Issue 4, p. 666-680 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich's Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2016\\_VIII4\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2016_VIII4_GUT.pdf)

6. Ioana Gutu, „EU between the TTIP and the Eurasian Union”, publicat în volumul conferinței internaționale „Future Trends, Organizational forms and effectiveness of cooperation development between Russian and Foreign Universities”, p. 25-31. ISBN 978-5-9500722-7-7

7. Ioana Gutu, „The TTIP and its Potential Effects over the Labor Force in the European Union”, *Rethinking Social Action. Core Values in Practice* Volume, p. 330-339 (Indexat

CEEOL, RePEc, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la [http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings\\_RSACVP2017\\_330-339.pdf](http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_330-339.pdf)

8. Ioana Gutu, Irina Manolescu, „The Profile and Competencies of the Managers Acting Within the Non-Traditional Institutions”, publicat în Jurnalul „Cross Cultural Management Journal”, Volume XIX, Issue 2/2017, p. 139-148. Disponibil online la [http://seaopenresearch.eu/Journals/articles/CMJ2017\\_I2\\_7.pdf](http://seaopenresearch.eu/Journals/articles/CMJ2017_I2_7.pdf)

9. Ioana Gutu, „Management Peculiarities for the Practice of Business Diplomacy”, Network Intelligence Studies, Volume V, Issue 10 (2/2017), p. 131-139. Disponibil online la [http://seaopenresearch.eu/Journals/articles/NIS\\_10\\_6.pdf](http://seaopenresearch.eu/Journals/articles/NIS_10_6.pdf)

10. Ioana Gutu, „The Romanian, Bulgarian and Hungarian Economic Diplomacy in the Context of EU-USA Bilateral Negotiations”, Rethinking Social Action. Core Values in Practice Volume, p. 318-329 (Indexat CEEOL, RePEc, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la [http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings\\_RSACVP2017\\_318-329.pdf](http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_318-329.pdf)

#### **b) Teza de doctorat**

***Diplomația economică a Uniunii Europene: relația transatlantică*** domeniul de doctorat Economie și Afaceri Internaționale, susținută public pe data de 13 Iulie 2017, Universitatea „Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor. Conducător științific: prof. univ.dr. Spiridon Pralea

#### **c) Brevete de invenție și alte titluri de proprietate intelectuală**

- nu este cazul

#### **d) Cărți și capitole în cărți**

**Ioana Gutu, *Diplomația economică a Uniunii Europene: relația transatlantică***, ISBN 978-606-687-333-8, 224 pagini, Editura Tehnopress, 2017, Iași.  
CIP 24265/05.12.2017

#### **e) Articole/studii publicate *in extenso*, în reviste din circuitul științific internațional**

***Articole științifice publicate in extenso în reviste indexate ISI fără factor de impact***

1. Ioana Gutu, *The Regulatory Framework for the European Mechanism for Funding States at Crisis*, în volumul ISI Proceedings al conferinței Roman, A. și Anton, S. G. (ed), „Monetary, Banking and Financial Issues in Central and Eastern EU Member Countries: Can Central and Eastern EU members Overcome the Current Economic Crisis?”, Iași, România, 10-12 Aprilie 2014, Ed. Universității „Alexandru Ioan Cuza”, Iași, Vol. II, 2014, p. 157-167, ISBN: 978-606-714-021-7.

2. Ioana Gutu, „EU and US, Reaching an Agreement over TTIP?”, *WLC 2016. Logos UniversalityMentalityEducationNovelty 2016*, eISSN: 2357-1330, p. 448-455. (indexat Web Of Science) Disponibil online la <http://dx.doi.org/10.15405/epsbs.2016.09.58>

***Articole științifice publicate in extenso în reviste indexate BDI***

1. Ioana Gutu, „The Acquis Communautaire within TTIP – The Case of Romania”, CES Working Papers – Volume VII, Issue 3, p. 718-727 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’s Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2015\\_VII3\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2015_VII3_GUT.pdf)

2. Ioana Gutu, „The TPP and TTIP Trade Agreements: The International Negotiation Process”, CES Working Papers – Volume VIII, Issue 1, p. 81-92 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’s Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2016\\_VIII1\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2016_VIII1_GUT.pdf)

3. Ioana Gutu, „The Transatlantic Blue Diplomacy”, CES Working Papers – Volume VIII, Issue 4, p. 666-680 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’s Periodicals Directory, World Cat) Disponibil la [http://ceswp.uaic.ro/articles/CESWP2016\\_VIII4\\_GUT.pdf](http://ceswp.uaic.ro/articles/CESWP2016_VIII4_GUT.pdf)

4. Ioana Gutu, „EU between the TTIP and the Eurasian Union”, publicat în volumul conferinței internaționale „Future Trends, Organizational forms and effectiveness of cooperation development between Russian and Foreign Universities”, p. 25-31. ISBN 978-5-9500722-7-7

5. Ioana Gutu, „The Romanian, Bulgarian and Hungarian Economic Diplomacy in the Context of EU-USA Bilateral Negotiations”, *Rethinking Social Action. Core Values in Practice Volume*, p. 318-329 (Indexat CEEOL, RePec, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la [http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings\\_RSACVP2017\\_318-329.pdf](http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_318-329.pdf)

6. Ioana Gutu, „The TTIP and its Potential Effects over the Labor Force in the European Union”, *Rethinking Social Action. Core Values in Practice Volume*, p. 330-339 (Indexat CEEOL, RePec, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la [http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings\\_RSACVP2017\\_330-339.pdf](http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_330-339.pdf)

7. Ioana Gutu, Irina Manolescu, „The Profile and Competencies of the Managers Acting Within the Non-Traditional Institutions”, publicat în *Jurnalul „Cross Cultural Management Journal”*, Volume XIX, Issue 2/2017, p. 139-148. Disponibil online la [http://seaopenresearch.eu/Journals/articles/CMJ2017\\_I2\\_7.pdf](http://seaopenresearch.eu/Journals/articles/CMJ2017_I2_7.pdf)

8. Ioana Gutu, „Management Peculiarities for the Practice of Business Diplomacy”, *Network Intelligence Studies*, Volume V, Issue 10 (2/2017), p. 131-139. Disponibil online la [http://seaopenresearch.eu/Journals/articles/NIS\\_10\\_6.pdf](http://seaopenresearch.eu/Journals/articles/NIS_10_6.pdf)

**f) Articole/studii publicate in extenso, în volumele conferințelor internaționale de specialitate**

1. Ioana Gutu, „Agreeing Over TTIP: theNinthNegotiationRound”, „Ovidius” University Annals, Economic SciencesSeries, Volume XV, Issue 1/2015, p. 91-96, (indexat EBSCO, Cabell'sDirectories, RePec, DOAJ, ULRICHS WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, ScientificIndexing Services, INFOBASE INDEX, ResearchBib), Indexat **B+**, **code 444**. Disponibil online la [http://stec.univ-ovidius.ro/html/anale/ENG/2015/ANALE%20vol%2015\\_issue\\_1\\_pt%20site.pdf](http://stec.univ-ovidius.ro/html/anale/ENG/2015/ANALE%20vol%2015_issue_1_pt%20site.pdf)
2. Ioana Gutu, 2015, Negotiating T-TIP – KeyIssuesandPotentialImplications for theThirdCountries, Ovidius University Annals, Economic SciencesSeries, Volume XV, Issue 2, p. 104- 110 (indexat EBSCO, Cabell'sDirectories, RePec, DOAJ, ULRICHS WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, ScientificIndexing Services, INFOBASE INDEX, ResearchBib), Indexat **B+**, **code 444**. Disponibil online la[http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue\\_2\\_2015\\_site\\_v2.pdf](http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue_2_2015_site_v2.pdf)
- 3.Ioana Gutu, 2015, TTIP andtheImplications for theNegotiationProcess, Ovidius University Annals, Economic SciencesSeries, Volume XV, Issue 2, p. 110 – 115 (indexat EBSCO, Cabell'sDirectories, RePec, DOAJ, ULRICHS WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, ScientificIndexing Services, INFOBASE INDEX, ResearchBib), Indexat **B+**, **code 444**. Disponibil online la[http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue\\_2\\_2015\\_site\\_v2.pdf](http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue_2_2015_site_v2.pdf)

#### **g) Alte lucrări și contribuții științifice**

1. Ioana Gutu, Irina Manolescu, Trends in the Romanian Higher Education System, în curs de publicare în volumul Conferinței “Global Economy under Crisis”, 14-15 Decembrie 2017.

Data,

**08.01.2018     Dr. Ioana Guțu**

Candidat,