



Concurs pentru ocuparea postului poziția 76, de **Asistent**

Instituția de învățământ superior: **Universitatea „Alexandru Ioan Cuza” din Iași**

Facultatea: **Facultatea de Economie și Administrarea Afacerilor**

Departamentul: **Management, Marketing și Administrarea Afacerilor**

Disciplinele: **Management, Managementul Resurselor Umane**

Domeniul: **Management**

Post anunțat în Monitorul Oficial nr. 1467, partea a III-a, și publicat în data de 24 noiembrie 2017

**Fișă de autoevaluare, alcătuită în conformitate cu prevederile fișei de
evaluare generală a standardelor universității
pentru ocuparea postului de ASISTENT UNIVERSITAR**

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Candidat: **GUTU IOANA**

Data nașterii: **19.05.1987**

Instituția: **Universitatea „Alexandru Ioan Cuza” din Iași, Facultatea de Economie
și Administrarea Afacerilor**

Departamentul: **Management, Marketing și Administrarea Afacerilor**

--- Total punctaj: 469.5 ---

CRITERII	DESCRIPTORI	PUNCTAJE ACORDATE
I. ACTIVITATEA DE CERCETARE (70%)		
1. Articole științifice publicate lin extenso in reviste cotate Web of Science cu factor de impact		
	Nu este cazul	
2. . Articole științifice publicate in extenso in reviste cotate Web of Science fara factor de impact		Punctaje acordate
	Ioana Gutu, <i>The Regulatory Framework for the European Mechanism for Funding States at Crisis</i> , in volumul ISI Proceedings al conferinței Roman, A. și Anton, S. G. (ed), „Monetary, Banking and Financial Issues in Central and Eastern EU Member Countries: Can Central and Eastern EU members Overcome the Current Economic Crisis?”, Iași, România, 10-12 Aprilie 2014, Ed. Universității „Alexandru Ioan Cuza”, Iași, Vol. II, 2014, p. 157-167, ISBN: 978-606-714-021-7.	20 P x 1 autor = 20 P

	<p>Ioana Gutu, „EU and US, Reaching an Agreement over TTIP?”, <i>WLC 2016. Logos Universality Mentality Education Novelty 2016</i>, eISSN: 2357-1330, p. 448-455. (indexat Web Of Science) Disponibil online la http://dx.doi.org/10.15405/epsbs.2016.09.58</p>	<p>20 P x 1 autor = 20 P</p>
Total punctaj descriptor 2:		40 P
3. Articole stiintifice publicate in extenso in reviste indexate BDI		Punctaje acordate
	<p>Ioana Gutu, „The Acquis Communautaire within TTIP – The Case of Romania”, CES Working Papers – Volume VII, Issue 3, p. 718-727 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’S Periodicals Directory, World Cat) Disponibil la http://ceswp.uaic.ro/articles/CESWP2015_VII3_GUT.pdf</p> <p>Ioana Gutu, „The TPP and TTIP Trade Agreements: The International Negotiation Process”, CES Working Papers – Volume VIII, Issue 1, p. 81-92 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’S Periodicals Directory, World Cat) Disponibil la http://ceswp.uaic.ro/articles/CESWP2016_VIII1_GUT.pdf</p> <p>Ioana Gutu, „The Transatlantic Blue Diplomacy”, CES Working Papers – Volume VIII, Issue 4, p. 666-680 (indexat CEEOL, DOAJ, EBSCO, Index Copernicus, ProQuest, RePec, Ulrich’S Periodicals Directory, World Cat) Disponibil la http://ceswp.uaic.ro/articles/CESWP2016_VIII4_GUT.pdf</p> <p>Ioana Gutu, „EU between the TTIP and the Eurasian Union”, publicat in volumul conferintei internationale „Future Trends, Organizational forms and effectiveness of cooperation development between Russian and Foreign Universities”, p. 25-31. ISBN 978-5-9500722-7-7</p> <p>Ioana Gutu, „The Romanian, Bulgarian and Hungarian Economic Diplomacy in the Context of EU-USA Bilateral Negotiations”, Rethinking Social Action. Core Values in Practice Volume, p. 318-329 (Indexat CEEOL, RePec, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_318-329.pdf</p>	<p>15 P x 1 Autor = 15 P</p> <p>15 P x 1 Autor = 15 P</p> <p>15 P x 1 Autor = 15 P</p> <p>15 P x 1 Autor = 15 P</p> <p>15 P x 1 Autor = 15 P</p>

	<p>Ioana, Gutu, „The TTIP and Its Potential Effects over the Labor Force in the European Union”, Rethinking Social Action. Core Values in Practice Volume, p. 330-339 (Indexat CEEOL, RePEc, Econ Papers, submitted for evaluation to Clarivate Analytics – Web of Sciences). Disponibil la http://lumenpublishing.com/proceedings/wp-content/uploads/2017/12/Proceedings_RSACVP2017_330-339.pdf</p> <p>Ioana Gutu, Irina Manolescu, „The Profile and Competencies of the Managers Acting Within the Non-Traditional Institutions”, publicat in Jurnalul „Cross Cultural Management Journal”, Volume XIX, Issue 2/2017, p. 139-148. Disponibil online la http://seaopenresearch.eu/Journals/articles/CMJ2017_I2_7.pdf</p> <p>Ioana Gutu, „Management Peculiarities for the Practice of Business Diplomacy”, Network Intelligence Studies, Volume V, Issue 10 (2/2017), p. 131-139. Disponibil online la http://seaopenresearch.eu/Journals/articles/NIS_10_6.pdf</p>	<p>15 P x 1 Autor = 15 P</p> <p>15 P x 2 Autori = 7.5 P</p> <p>15 P x 1 Autor = 15 P</p>
Total punctaj descriptor 3:		112.5
4. Articole stiintifice publicate in extenso in volumele conferintelor Indexate B+		Punctaje acordate
	<p>Ioana Gutu, „Agreeing Over TTIP: the Ninth Negotiation Round”, „Ovidius” University Annals, Economic Sciences Series, Volume XV, Issue 1/2015, p. 91-96, (indexat EBSCO, Cabell’s Directories, RePec, DOAJ, ULRICHS WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, Scientific Indexing Services, INFOBASE INDEX, ResearchBib), Indexat B+, code 444. Disponibil online la http://stec.univ-ovidius.ro/html/anale/ENG/2015/ANALE%20vol%2015_iss1_pt%20site.pdf</p> <p>Ioana Gutu, 2015, Negotiating T-TIP – Key Issues and Potential Implications for the Third Countries, Ovidius University Annals, Economic Sciences Series, Volume XV, Issue 2, p. 104- 110 (indexat EBSCO, Cabell’s Directories, RePec, DOAJ, ULRICHS WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, Scientific Indexing Services, INFOBASE INDEX, ResearchBib), Indexat B+, code 444.</p>	<p>15 P x 1 Autor = 15 P</p> <p>15 P x 1 Autor = 15 P</p>

	<p>Disponibil online la http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue_2_2015_site_v2.pdf</p> <p>Ioana Gutu, 2015, TTIP and the Implications for the Negotiation Process, Ovidius University Annals, Economic Sciences Series, Volume XV, Issue 2, p. 110 – 115 (indexat EBSCO, Cabell's Directories, RePec, DOAJ, ULRICH'S WEB, J-GATE, ERIH PLUS, INDEX COPERNICUS, Scientific Indexing Services, INFOBASE INDEX, ResearchBib), Indexat B+, code 444. Disponibil online la http://stec.univ-ovidius.ro/html/anale/ENG/wp-content/uploads/2015/03/ANALE-vol-15-issue_2_2015_site_v2.pdf</p>	15 P x 1 Autor = 15 P
Total punctaj descriptor 4:		45 P
5. Carti stiintifice publicate (doar prima editie)		Punctaje acordate
	Ioana Gutu, „Diplomatia Economica a Uniunii Europene: Relatia Transatlantica”, ISBN 978-606-687-333-8 , 224 pagini, Editura Tehnopress, 2017, Iasi. CIP 24265/05.12.2017	50 P x 224/100 = 112 P
Total punctaj descriptor 5:		112 P
6. Carti stiintifice traduse si publicate in edituri din strainatate		
Nu este cazul		
7. Coordonarea si editarea de volume, traduceri si antologii		
Nu este cazul		
8. Articole publicate in dictionare si enciclopedii		
Nu este cazul		
9. Contracte de cercetare stiintifica in institutii academice		
ERASMUS MUNDUS EMERGE		
10. Contracte de cercetare in mediul de Afaceri si sectorul public		
Nu este cazul		
11. Brevete		
Nu este cazul		
12. Citari si recenzii ale lucrarilor stiintifice		
Punctaje acordate		
13. Lucrari sustinute in calitate de invitat la manifestari stiintifice		
Nu este cazul		
14. Profesor/cercetator invitat la universitati/institute de cercetare		
Nu este cazul		
15. Editor/Membru in Editorial Board&Advisory Board		
Nu este cazul		
16. Premii internationale obtinute printr-un proces de selectie		
Nu este cazul		
17. Premii ale Academiei Romane		
Nu este cazul		

18. Alte premii nationale ale institutiilor culturale	
Nu este cazul	
19. Participari la manifestari stiintifice - - internationale: raportor pe sectiuni/paneluri	
<i>Monetary, Banking and Financial Issues in Central and Eastern EU Member Countries: Can Central and Eastern EU members Overcome the Current Economic Crisis?, 10-12.04.2014, Alexandru Ioan Cuza University of Iasi cu lucrarea „The Regulatory Framework for the European Mechanism for Funding States at Crisis”</i>	10 P
<i>Present Issues of Global Economy – 12th Edition, 18-20.06.2015, Facultatea de Stiinte Economice, Universitatea Ovidius, Constanta, cu lucrarea „Agreeing over TTIP: the Ninth Negotiation Round”</i>	10 P
<i>New Approaches in Social and Humanistic Sciences, 11-13.09.2015, Central and Eastern European LUMEN cu lucrarea „The effect of TTIP over the IIIrd countries”</i>	10 P
<i>New Approaches in Social and Humanistic Sciences, 11-13.09.2015, Central and Eastern European LUMEN, cu lucrarea „The diplomatic negotiation behind TTIP”</i>	10 P
<i>EURINT 2015: European Union. Past, present and future, 23-24.10.2015, Centrul de Studii Europene, Universitatea “Al. I. Cuza”, Iasi cu lucrarea „The TPP and TTIP trade agreements: the international negotiation process”</i>	10 P
<i>Global Economy under Crisis, 3rd-4th Edition, 3 - 4.12.2015, Facultatea de Stiinte Economice, Universitatea Ovidius, Constanta, cu lucrarea „TTIP and the Implications for the Negotiation Process”</i>	10 P
<i>Global Economy under Crisis, 3rd-4th Edition, 3 - 4.12.2015, Facultatea de Stiinte Economice, Universitatea Ovidius, Constanta, cu lucrarea „Negotiating T-TIP – Key Issues and Potential Implications for the Third Countries”</i>	10 P
<i>World Lumen Congress. Logos Universality Mentality Education Novelty 2016 15th Anniversary Edition, 12-17.04.2016, Central and Eastern European LUMEN cu lucrarea „EU and US, Reaching an Agreement over TTIP?”</i>	10 P
<i>EURINT 2016: The Eastern Partnership Under Strain_ Time For a Rethink?, 20-21.05.2016, Centrul de Studii Europene, Universitatea “Al. I. Cuza”, Iasi, cu lucrarea „The transatlantic blue diplomacy”</i>	10 P
<i>International Conference on Management, Economics and Accounting 9th Edition - ICMEA 2016, 4-5.11.2016, “1 Decembrie 1918” University of Alba Iulia, Faculty of Economic Sciences cu lucrarea „T-TIP: Potential SME Problems and Perspectives for the EU Member States”</i>	10 P
<i>Rethinking Social Action. Core Values in Practice 6 - 9.04.2017 Central and Eastern European LUMEN, cu lucrarea „The TTIP and it's Potential Effects Over the Labor Force in the European Union”</i>	10 P
<i>Rethinking Social Action. Core Values in Practice, 6 - 9.04.2017, Central and Eastern European LUMEN, cu lucrarea „The Romanian, Bulgarian and</i>	10 P

Hungarian Economic Diplomacy in the Context of EU-USA Bilateral Negotiations"		
Future trends, organizational forms and effectiveness of cooperation development between Russian and foreign universities, 13-14.04.2017, University of Technology (Moscow) and 1 Decembrie 1918 University, Alba Iulia cu lucrarea „EU between TTIP and the Eurasian Union”		10 P
GEBA 2017, 19-21. 10. 2017, Alexandu Ioan Cuza University of Iasi, Faculty of Economics and Business Administration, cu lucrarea „MANAGEMENT DECISIONS FOR CORPORATE DIPLOMACY”		10 P
SEA 13. 0 „Economic Experiences”, 17-18.11.2017, participant ca unic autor cu lucrarea „Management Peculiarities for the Practice of Business Diplomacy”		10 P
SEA 13. 0 „Economic Experiences”, 17-18.11.2017, participant alaturi de doamna conf. Univ. dr. Irina Manolescu prezentand lucrarea The Profile and Competencies of the Managers Acting Within the Non-Traditional Institutions”		10 P
Total punctaj descriptor 19:		160 P
ACTIVITATEA DIDACTICA (30%)	1. Tratate si manuale universitare	
	Nu este cazul	
	2. Proiecte didactice	
	Nu este cazul	
	3. Materiale suport curs, seminar, lucrari practice si programe analitice detaliate	
	Nu este cazul	
	4. Organizare de aplicatii si practica de specialitate	
	Nu este cazul	