



[Apply here](#)

## Start date

September 2022

## Duration

6 months

## Languages

Good spoken and written English levels are required (B2 onwards)

## Location

[Oxford, UK](#)

(remote working also possible)

Well-known for being home to the World's second-oldest university and home to some of the filming locations for the **Harry Potter** film series, Oxford is a beautiful city that offers something for all tastes. Whether you enjoy sightseeing, shopping, museums, outdoor sports and activities like punting or an evening out at local bars and restaurants, Oxford has plenty of things to keep you busy during your stay!

## Are you eligible?

You are eligible for an ESPA internship if you are a registered student or have graduated within the past two years and have access to some form of grant funding

## Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

## Role

This is a fantastic opportunity for an enthusiastic student, passionate about marketing, to gain practical experience within an established luxury kitchen and dinnerware brand. You will gain experience of all stages of the sales process and help drive the continued success of this fast-growing business. Mentored throughout by the experienced sales team, you will carry out a range of tasks including organising and implementing marketing campaigns and introducing the brand to potential customers. With many renowned partners, customers, and collaborations, this is a great business to be part of for a motivated, fast-learning candidate.

## Tasks

- Conduct research as agreed with your supervisor
- Capture, filter, and upload data to the company's CRM system
- Attend internal review and planning meetings
- Identify potential sales leads and conduct prospecting via CRM
- Provide periodic reports on activity
- Assist with current sales campaigns
- Suggest improvements for current processes

## Desired Skills

- Be a recent graduate or in your final year of a business management degree or similar
- Strong written and spoken English skills
- Eager to learn and work within various departments
- Able to work effectively both within a team and independently, using your initiative
- Excellent time management skills with an ability to multitask and manage short deadlines
- Proficient in Microsoft Office
- Numerate and confident using data entry tools
- An interest in Africa and the Middle East is desirable but not essential

## The Host Company

The host company is a specialist information services provider that allows clients to effectively manage their compliance obligations, market strategies and counterparty risks in Africa and the wider Middle East. By providing expert corporate intelligence and due diligence solutions, the company is able to support thousands of business decisions on a daily basis. Working hard to deliver clear, authentic data, this business values strong, lasting relationships and would offer fantastic experience for a like-minded and dynamic candidate.